

## Message Text

LIMITED OFFICIAL USE

PAGE 01 SAN SA 02268 102219Z

66

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 122514

R 102141Z JUN 75

FM AMEMBASSY SAN SALVADOR

TO USDOC WASHDC

INFO SECSTATE WASHDC 8301

LIMITED OFFICIAL USE SAN SALVADOR 2268

EO 11652: N/A

TAGS: BTIO ES

SUBJ: FOREIGN GOVERNMENT TENDER -- SEPCIAL HANDLING

REF: STATE (A) A-1168 (1974) (B) A-3218, (C) SAN SALVADOR 1854,  
SAN SALVADOR 1974, (D) SAN SALVADOR A-33,

PLS PASS INFO OPIC; FCIA; EXIMBANK

BEGIN UNCLASSIFIED

1. 211/01/T-0021

2. 060975

3. I. DE PEDRAZA

4. 211 EL SALVADOR

5. N

6.A. REPLY/WRITE TO

6B. --

6C. ADMINISTRACION NACIONAL DE TELECOMUNICACIONES (ANTEL)

DEPARTAMENTO DE SUMINISTROS

EDIFICIO ADMINISTRATIVO (PLANTA BAJA)

CENTRO DE GOBIERNO, SAN SALVADOR

EL SALVADOR, CENTRAL AMERICA

7. LICITACION INTERNACIONAL NO. 7/75

8. 080875; 10:00 A.M.

9. 201

10. 99299XX-0100. THE GOES' TELECOMMUNICATIONS ADMINISTRATION  
(ANTEL) INVITES TELECOMMUNICATIONS CONSULTANTS/PLANNERS KNOWN TO  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 SAN SA 02268 102219Z

THE INTERNATIONAL BANK FOR RECONSTRUCTION AND R

ELOPMENT IBRD

(WORLD BANK), TO BID ON THE PREPARATION OF A WASIC PLAN FOR THE WHOLE NETWORK OF EL SALVADOR'S TELECOMMUNICATIONS SYSTEM INCLUDING TELEPHONE, TELEGRAPH, TELEX, RADIO, MICROWAVE, ETC. MR. MANUEL ANDRADE OF ANTEL'S PLANNING DEPARTMENT, INFORMED US ANTEL HAS ESTIMATED THAT IT MAY TAKE THE WINNER OF THIS CONTRACT AT LEAST 8 MONTHS TO COMPLETE THE PLAN. ANTEL CANNOT NOW INDICATE WHAT THIS CONTRACT WILL BE WORTH, BUT IT IS PRESUMED THAT IT MAY WELL EXCEED \$100,000. WHOEVER WINS IT WILL HAVE A GOOD OPPORTUNITY TO RECOMMEND SOURCES OF EQUIPMENT AND SERVICES WHICH WILL SUBSEQUENTLY BE REQUESTED BY ANTEL.

11. PROJECT FINANCED BY IBRD. FIRST SET OF BID REGULATIONS AND TECHNICAL SPECIFICATIONS AVAILABLE FOR 125 COLONES, EQUAL TO \$50; SECOND/ADDITIONAL COPIES FOR 25 COLONES, EQUAL TO \$10, AT THE ADDRESS NOTED ON 6C. ANTEL DOES NOT MAIL SAME. EMBASSY WILL BUY ONE SET IF REQUESTED BY USDOC.

END UNCLASSIFIED

BEGIN LIMITED OFFICIAL USE

12. ANTEL PREVIOUSLY INDICATED STUDY SHOULD COST \$150-200,000 (SEE REF C) LEADING TO ABOUT \$30 MILLION IN NEW INVESTMENT IN TELECOMMUNICATIONS INFRASTRUCTURE. A PRIVATE ESTIMATE WE STILL BELIEVE IS VAILID. ANTEL IS REPORTEDLY INTERESTED, AMONG OTHER GOALS, IN DIVERSIFYIG ITS SOURCES OF SUPPLY, ESPECIALLY FOR TELEPHONE EQUIPMENT. THE IBRD HAS LONG BEEN ACTIVE IN FINANCING TELECOMMUNICATIONS IN EL SALVADOR. SEE IBRD REPORTS PU-78A AND P-1048 OF 1972 AMONG OTHERS.

END LIMITED OFFICIAL USE

13. CRITERIA A.  
CAMPBELL

NOTE BY OC/T: NOT PASSED.

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 JUN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975SANSAS02268  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750202-0937  
**From:** SAN SALVADOR  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750664/aaaacgqn.tel  
**Line Count:** 97  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION ARA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE A-1168, 75 (197A-3218, 75 SAN SALVADOR 1854  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <04 SEP 2003 by WorrelSW>; APPROVED <04 SEP 2003 by MorefiRH>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FOREIGN GOVERNMENT TENDER -- SEPICAL HANDLING  
**TAGS:** BTIO, ES  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006